



Job description

Outside Sales Representative

Job Summary

If you're an enthusiastic and confident individual who is looking for an opportunity to launch a career with a home improvement business, we are seeking top notch people with a passion for sales, great customer service and a drive to build relationships.

Job Responsibilities

As an outside sales professional, you will run daily leads for windows, doors, roofing, and/or siding replacement. You will conduct both B2B and B2C calls and can utilize the connections and contacts already established with our sister companies under the same roof. There is an opportunity to see not only replacement, but new construction, and hardware. The sky is the limit for someone who is driven and hungry for success.

Job Requirements

You must have reliable transportation and the ability to create opportunity. You will be selling high ticket items in a lot of scenarios. Prior construction experience, specifically windows and doors, is a plus. This is a commission only position that does include benefits after a waiting period.

Additional requirements of a Window and Door sales person include:

- A minimum of 3 years outside sales
- The ability to effectively use a CRM
- Valid driver's license and reliable transportation to work
- Ability to work 8 hours or more per day
- Ability to work a flexible schedule.
- Demonstrated an ability to problem solve and think on your feet
- Ability to manage your time to achieve project objectives

Job Type: Full-time

Experience:

- Construction: 1 year (Preferred)
- replacement window: 2 years (Preferred)



Work authorization: United States (Required)

Job Types: Full-time, Contract

Pay: \$65,000.00 - \$150,000.00 per year

Benefits:

- Dental insurance
- Health insurance
- Life insurance
- Paid time off
- Vision insurance

Schedule:

- Monday to Friday
- Weekend availability

Supplemental pay types:

- Bonus pay
- Commission pay